FRIDAY

November 9th

5:30 – 7:30 pm

Doyle New York, 750, East 5th Street, New York City

The meteoric rise and growth of Chinese Contemporary Art is changing the face of the artistic community. Steeped in tradition, Chinese art brings a rich history and newfound cultural dynamism to the western market. The dialogue between the contemporary artistic traditions of the East and West is apparent in the works presented in Doyle New York’s inaugural auction of Chinese Contemporary Art.

Through common visual vocabulary, Asian and non-Asian connoisseurs can find in these works of art a narration of irony, wit and varied interpretations of the rapid changes in Chinese society. On view during our reception will be highlights from this exciting sale.

Doyle New York
35 East 57th Street, New York City
212.832.3000
212.832.3399 fax

Design: C. Harvey Graphic Design Inc., NYC, NY
(charvey.com)

Printing: Wall Street Group, Jersey City, NJ

Images courtesy of Doyle New York

THANKS TO OUR SPONSORS:

Chinese Fine Arts, Inc.

Lynn & Camille Lee Upper Galleries

Shipman & Goodwin

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2007 NATIONAL CONFERENCE

November 10–12, At the Yale Club, New York City

Including a Cocktail Reception and Preview

Friday, November 9, At Doyle New York

Commemorating our annual national conference in New York City,
We will offer panel, special sessions, networking, and evening receptions.

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RECEPTION AND PREVIEW

Doyle New York, 175 East 87th Street, New York City

The meteoric rise and growth of Chinese Contemporary Art is changing the face of the artistic community. Steeped in tradition, Chinese art brings a rich history and newfound cultural dynamic to the western market. The dialogue between the contemporary artistic traditions of the East and West is apparent in the works presented in Doyle New York's inaugural auction of Chinese Contemporary Art. Through common visual vocabulary, Asian and non-Asian connoisseurs can find in these works of art a narration of irony, wit and varied interpretations of the rapid changes in Chinese society. Our reception will take place within the exhibition of this exciting sale.

CONFERENCE LOCATION

All conference activities take place at
The Yale Club, 50 Vanderbilt Avenue,
in the Ballroom on the 20th floor, unless otherwise noted. These activities include morning registration and panel discussions. Specialist breakout sessions take place on the 18th floor in the Trumbull, Council and Saybrook rooms. Checkroom facilities are available on the 1st floor. Restrooms are available on the 20th floor.

CONFERENCE COMMITTEE

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Co-Chair

Jane C.H. Jacob, AAA
Co-Chair

Kathy Rosenblatt, AAA
Co-Chair

Michael Cohn, AAA
Brian Cummings
Debra Kusnetz
Aleya Lehmann Bench
Nancy Stillpass, AAA
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Images courtesy of Doyle New York
S A T U R D A Y

8:00 – 8:30 am
Check-in and Registration at The Yale Club

I N T R O D U C T I O N
Harmer Johnson, AAA, Co-Chair, Conference Committee

W E L C O M E
8:30 – 9:00 am
Roslyn Bakst Goldman, AAA, President, Appraisers Association of America
Aleya Lehmann, Executive Director, Appraisers Association of America

K E Y N O T E  A D D R E S S
9:00 – 9:30 am
Robert Courtemanche, Fireman’s Fund Insurance Company
Handling with Care: The Value of Partnership in a Volatile Market

P A N E L  D I S C U S S I O N S
9:30 – 11:00 am
Step-by-Step: Damage and Loss Reports
Appraisers have always been challenged with damage and loss reports – how to assess damage, how to determine loss, when to call in a conservator, and making their case. Experts will discuss the necessary tools to successfully assess and write a damage and loss claim appraisal. Panelists: Sylvia Leonard Wolf, AAA, Sylvia Leonard Wolf Inc., NY; Beth G. Weingast, AAA, Beth G. Weingast Appraisals, NY; Shari Cavin, Cavin-Morris Gallery, NY; Moderator, Robert B. Simon, AAA, Robert B, Simon Fine Art, NY.

11:15 – 12:45 pm
Towards Resolution: Vital Partnerships
Appraisers cannot accomplish damage and loss assignments in an insular manner; without the assistance of other professions, they may fall short of the task and even put their clients at risk in collecting on a claim. Specialists from the law, insurance and conservation professions will discuss essential partnerships needed to equip the appraiser and lead the client through a damage and loss claim appraisal. Panelists: Dennis Wade, Attorney, Wade, Clark, Mulcahy, NY; Richard Mancuso, Gregory Smith & Associates, NY; Gordon Lewis, Fine Arts Conservancy, FL; Moderator, Harmer Johnson, AAA, NY.

12:45 – 1:45 pm
L U N C H E O N  A N D  N E T W O R K I N G

S P E C I A L I S T  S E S S I O N S
2:00 – 3:15 pm
The Contradictory Circulation of Art and Antiques on Ebay, Lisa Bloom, Bloom Fine Art & Antiques, CA
Analyzing Damage and Loss for Contemporary Paintings, Jacqueline Silverman, AAA, Jacqueline Silverman & Associates, Inc., CA
Everything Appraisers Need to Know About Contract Law: The ABCs of Managing Risk, Jessica L. Darraby, Counsel to the Arts – The Art of Counsel, CA

3:30 – 4:45 pm
Damage and Repair in Ceramics and Glass, Nicholas Dawes, Nicholas M. Dawes Antiques, NY
Navigating the Hazards of Today’s American Art Market, Thomas Parker, Hirsch & Adler, NY
Everything Appraisers Need to Know About Contract Law: The ABCs of Managing Risk, Jessica L. Darraby, Counsel to the Arts – The Art of Counsel, CA

3:30 – 4:45 pm
AAA Regional Representatives Meeting
AAA Regional Reps from around the country will meet to discuss roles and responsibilities.

E V E N I N G  R E C E P T I O N  A N D  A N N U A L  M E E T I N G
5:30 – 7:30 pm
Swann Auction Galleries, 104 East 25th Street, New York City
Annual Meeting of the Appraisers Association of America including special awards for members, raffle prizes, and news on all the latest at the association. Cocktails and hors d’oeuvres will be served.
**SUNDAY**

**CHECK-IN**
8:30 – 9:00 am
Check-in and Registration at The Yale Club

**INTRODUCTION**
Jane C.H. Jacob, AAA, Co-Chair, Conference Committee

**WELCOME**
9:00 – 9:30 am
Ronald Bourgeault, Northeast Auctions, NH
*If Secretaries Could Talk, Loose Lips Would Sink Ships*

**PANEL DISCUSSIONS**
9:30 – 11:00 am
*Assessing the Damage: Proposing a Formula*
A timely panel focused on percentages of damage and loss of value for furniture, decorative arts and textiles from the 18th to the 20th century and how to use the percentages as guidelines. Panelists: Paul J. Cardile, Paul J. Cardile Appraisal Services, NY; Randy Wilkinson, Fallon & Wilkinson, CT; Mary Pontillo, DeWitt Stern Group, NY; Moderator, Helaine W. Fendelman, AAA, Helaine Fendelman & Associates, NY.

11:15 – 12:45 pm
*When the Stakes are High: Bringing a Fine Art Claim to Settlement*
This panel will explore how a settlement is reached between different entities involved in high value damage cases involving fine art from the old masters to the new media of contemporary art—the perspectives of the conservator, insurance company, claim adjustor and collector, and the roles they play in the process of assessing damage and loss of value—specific examples from the experience of our distinguished panelists will be analyzed. Panelists: Claire Marmion, AIG, Chicago; Christian Scheidemann, Contemporary Conservation Ltd, NY; David Bull, Fine Art Conservation and Restoration, Inc., NY; Moderator: Renee N. Vara, AAA, Vara Global Fine Arts, NY.

12:45 – 1:45 pm
**LUNCHEON AND NETWORKING**

**SPECIALIST SESSIONS**
2:00 – 3:15 pm
*The Problems with Appraising Photographs*, Lorraine Anne Davis, AAA, Photographic Appraisals & Curatorial Services, NY
*How Various Condition Problems Affect the Value of Old Master Paintings*, Elaine Banks Stainton, Doyle New York, NY

3:30 – 4:45 pm
*American Furniture*, (specialist to be announced)
*Judging the Condition of Historical Objects*, Elvin Montgomery, AAA, Appraiser of Historic Documents, NY
*IRS Workshop: Reading the New Legislation*, Moira Sullivan Crabtree, NY

**EVENING TOUR**
5:30 – 7:30 pm
*Appraising Grand Central Terminal with Historian Tony Robins*
Grand Central Terminal is one of New York’s finest Beaux-Arts monuments – and 30 years ago we almost lost it to a planned replacement office tower. The proposed demolition of an official City landmark led to a Supreme Court battle that ultimately reaffirmed the validity of New York’s Landmarks law. Today, thanks to a $100 million restoration, Grand Central has been rescued from decades of neglect and transformed into a major Midtown destination.
**Check-in and Registration at The Yale Club**

8:30 – 9:00 am

**Introduction**

Kathy Rosenblatt, AAA, Co-Chair, Conference Committee

**Welcome**

Rhys Thomas, Author, Los Angeles, CA

*The Ruby Slippers: A Case Study of the Hollywood Memorabilia Underworld*

**Panel Discussions**

*The New Aesthetics of Conservation: Less is More*

Objects in the marketplace sell for more in their original condition, while objects that have been over restored are penalized. With the vast amounts of money attached to objects of fine or decorative art, the conservator’s judgment and ultimate treatment can determine the value of a piece and whether or not it will even sell. This panel will discuss the new aesthetics in the area of conservation and answer the question, “When is enough, enough?” Panelists: Betty Krulik, Betty Krulik Fine Art Limited, NY; Alan Fausel, Bonhams, NY; Rian Deurenberg, Fallon & Wilkinson, CT; Moderator: Jane C.H. Jacob, AAA, Jacob Fine Art, IL.

9:30 – 11:00 am

*What Lies Beneath? Fakes, Forgeries and Loss*

Insatiable demand and record prices at auction for fine art and artifacts have fueled new interest in optimistic attribution of cultural property, willful misattribution of property, and creation of deceptive forgeries – and provenance. In addition, law enforcement agents have exposed elaborate schemes to pass off copies of known works as originals, so even established works of art recorded in catalogues raisonnée may no longer safe from suspicion. This session will examine criminal and civil law pertaining to fakes and forgeries, and the science behind detection of such property. Panelists: Jane Levine, Sotheby’s, NY; John Cahill, Cahill & Lynn LLC, NY; Moderator: James Martin, Orion Analytical, LLC, MA.

11:15 – 12:45 pm

**Luncheon and Networking**

12:45 – 1:45 pm

**Specialist Sessions**

*How Condition Affects the Value of Historic Documents, Manuscripts, and Autographs*, Stuart Lutz, Stuart Lutz Historic Documents, NJ

*African American Fine Art*, Nigel Freeman, Swann Galleries, NY

*Elements of Conservation/Restoration and Their Impact on Loss of Value*, Gordon Lewis, Fine Arts Conservancy, FL

*Japanese Woodblock Prints: Evaluation and Condition*, Talbert Fox, AAA, Asia Pacific Arts & Appraisals, HI


*Looking Beneath the Surface: A Practical Demonstration of Examination and Sampling*, James Martin, Orion Analytical, LLC, MA

3:30 – 4:45 pm

5:30 – 7:30 pm

**Evening Reception and Preview**

*Spanierman Gallery*, 45 East 58th Street, New York City

Cocktails and hors d’oeuvres will be served.
CONFERENCE LOCATION
The Yale Club
50 Vanderbilt Avenue at 44th Street
New York, NY 10017
212.716.2100 tel, 212.983.3324 fax

REGISTRATION
Registration is accepted with payment only. Registration is in advance only and the registration deadline is November 5. No refunds after November 5. Confirmation letters will be sent via email upon receipt of payment. Tickets may be picked up each morning in the Ballroom on the 20th floor of The Yale Club.

RECERTIFICATION POINTS
Attendees receive five points per day for Saturday, Sunday and Monday. Conference attendees participating in the full conference will receive 20 points.

QUESTIONS
Please contact the Appraisers Association of America for further information on the program, tickets and accommodations.
212.889.5404, x 11; 212.889.5503 fax;
aaa@appraisersassoc.org

ACCOMMODATIONS
Participants may make reservations at AAA group rates at the following locations where we have reserved a block of rooms:
The Yale Club
212.716.2100
Jolly Hotel Madison Towers
212.802.0600
Yes, I will attend the 2007 National Conference and would like to register for the following:

FULL CONFERENCE
- $700 AAA Members/Certified Members
- $725 AAA Candidates/Friends/Student Affiliates
- $750 ISA/ASA/RICS Members
- $800 General Admission

DAY PASSES
- $300 Saturday, November 10
- $300 Sunday, November 11
- $300 Monday, November 12

Name
(as you wish it listed on your name tag)

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Please find enclosed my check in the amount of $ ___ made payable to the Appraisal Institute of America, Inc., the educational foundation of the Appraisers Association of America.

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Expiration Date

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