Managing Your Research and Beginning the Appraisal

Tuesday, March 24, 2015; 10:00am - 12:00pm
Appraisers Association, 212 W. 35th Street, 11th Fl. South, New York City
Deborah G. Spanierman, AAA, President, DGS Fine Art Consultants
Robert Marshak, President & CEO, Marshak Computer Solutions Corp.

Members earn 2 CE Credits; Recorded Version Available

Join us as Deborah Spanierman, AAA, First Vice President of the Appraisers Association, and Robert Marshak present the third session of the 2014-2015 Ask The Experts Series, *The Appraisal Process from Start to Finish*. After concluding an onsite examination and the accompanying research, an appraiser is tasked with organizing his or her findings before beginning the appraisal. Ms. Spanierman will cover best practices for organizing research and how to go about beginning the written appraisal. Mr. Marshak will speak to computer security issues related to uploading and managing photographs and confidential information. He will share IT tips that help an appraisal office run smoothly. Associate Steering Committee Member Tema McMillon will provide the introduction for this program.

Deborah G. Spanierman, AAA, is a Member of the Board of Directors of the Appraisers Association and President of DGS Fine Art Consultants, Inc., a full service private art advisory and appraisal company. Ms. Spanierman specializes in 19th and 20th Century American art, including such areas as the Hudson River School, American Impressionists, and Modern and Contemporary Art. She also works in the areas of European Impressionist and Modern art. With over 20 years in the art business, she has a wealth of experience that is invaluable to both new and seasoned collectors. Ms. Spanierman earned a bachelor’s degree in Art History from Barnard College/Columbia University and spent considerable time with Sotheby’s in the department of American Paintings, Drawings and Sculpture. Following her work at Sotheby’s, she was an Associate Director at Spanierman Gallery, LLC, New York, where she focused on sales and acquisitions of art among private collectors, corporations and museums. Ms. Spanierman founded DGS Fine Art Consultants in 2007 in order to serve the needs of her clients in a more individual manner.

Robert M. Marshak is the President, CEO and founder of Marshak Computer Solutions Corp. (MCS), an independent vendor agnostic consulting firm that supports a multitude of business and personal clients in the metro New York area. With over 20 years of experience, Marshak Computer Solutions was formed in 2009 to bring a unique business and technical perspective to their clients. Supporting a variety of vertical markets and specializing in “Complex Technology, Simple Solutions,” MCS has the ability to solve their clients’ problems with cost effective solutions and use language that is easily understood by even the most technologically unsophisticated of users.
Registration
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Please Select:
- I will attend in person on March 24th; OR
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If attending, please register by Friday, March 20. The recording is available for purchase at any time.

PROGRAM FEES (in person or for the recorded version)
$25 Associates/NYU Students
$45 Members
$65 General Admission

TO REGISTER
Please submit this form with payment OR register online at appraisersassociation.org

Email confirmation will be sent upon receipt of payment. Registration is accepted only with payment. NO REFUNDS.

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* The recorded video version of this program will be available after the March 24th program. Once the video content is available, we will contact you via email and provide instructions on how to access it.

To register or for more information, please contact:
Lauren Snetiker, Programs Manager
Appraisers Association of America
212 West 35th Street, 11th Floor South
New York, NY 10001
Tel: 212.889.5404 x11 Fax: 212.889.5503
programs@appraisersassociation.org
appraisersassociation.org

The Associates Steering Committee has organized a four-part Ask the Experts: Professional Development Seminar Series. During each of the sessions, a specialist with considerable experience in the field leads in-depth discussions on a chosen topic. After the lecture, attendees have ample opportunity to participate in Q&A. Seminars are held in New York City and are often available as recorded sessions for interested participants who cannot attend in person. Ask the Experts offers a rich variety of interesting subjects and provides a wonderful opportunity to obtain valuable professional advice and information. Associates Steering Committee: Kendra Eberts, Cole Ferry, Joanne Kesten, Tema McMillon, Anne Mock, Lorna Renner, and Charmaine Picard