

New York University, SCPS  
and the Appraisers Association of America  
*present an*  
**Art Law Symposium**

Friday, November 10, 2006, 8:30 am – 4:30 pm  
NYU, Woolworth Building, 15 Barclay Street, NYC

- 8:30 – 8:45 Check-in, coffee
- 8:45 – 9:00 Welcome
- 9:00 – 10:30 Panel Discussion: “The Value of Insurance: Hot Topics in International Markets”  
Panelists: Lawrence Shindell, ARIS Corporation, WI; Norman Newman,  
HUB International Northeast, Inc., NY; Jane C.H. Jacob, AAA, Jane C.H. Jacob Fine Art,  
IL; Moderator: Jessica L. Darraby, Esq., The Art of Counsel—Counsel to the Arts, CA
- 10:30 – 10:45 Coffee break
- 10:45 – 12:15 Panel Discussion: “The Value of Provenance: Hot Topics in International Trade”  
Panelists: Zoë Kosmidou, Embassy of Greece, DC; Sharon Flescher, IFAR, NY;  
Lucian Simmons, Sotheby’s, NY; Moderator: Jessica L. Darraby, Esq., The Art of  
Counsel—Counsel to the Arts, CA
- 12:15 – 1:15 Lunch (list of local restaurants available)
- 1:15 – 2:15 Presentation: “Death, Taxes and the IRS: What’s Old and What’s New for Collectors,  
Dealers and Appraisers of Artwork”  
Presenter: Paul M. Roy, Esq., Withers Bergman LLP, NY
- 2:15 – 3:15 Presentation: “Forgers, Filchers, and Fraudsters: What to Worry About in Art Contracts”  
Presenter: John R. Cahill, Esq., Friedman Kaplan Seiler & Adelman LLP, NY
- 3:15 – 3:30 Coffee break
- 3:30 – 4:30 Presentation: “Art and Wealth Management”  
Presenter: Randall James Willette, Fine Art Wealth Management Ltd., UK

---

Appraisers Association of America, Inc.  
386 Park Avenue South, Suite 2000, New York, NY 10016  
212.889.5404 tel., 212.889.5503 fax  
aaa@appraisersassoc.org, www.appraisersassoc.org